The School of Earth and Space Exploration Presents:
Workshops for Success: A Series for the SESE Community

You are invited to attend the 2016-2017 SESE “Workshops for Success” series. Held by experts in the field, these free one-hour workshops are designed to provide skills beyond the classroom for everyone at SESE in a dynamic and interactive environment.

All workshops are held in ISTB4, Room 240 at 4PM on the following Tuesdays:

**September 13** – Maintaining a Healthy Balance: The Skills of Successful People

**September 27** – Pitching 101: How to Sell Your Idea

**October 25** – Academic Job Ads: How to Find Them and How to Respond

**November 8** – Academic Job Applications: How to Write Good CV’s, Cover Letters, and Teaching and Research Statements

**November 22** – Acing Your Next Conference: How to Give a Good Talk, Create a Good Poster and Make an Outstanding Impression

**January 17** – Interviewing Success: How to Keep Calm and Put Your Best Foot Forward

**January 31** – Talking to the Press: What to Say and How to Say It

**February 7** – Getting to “Yes”: Mastering the Art of Negotiation

**March 14** – Compelling Grant Proposals: How to Write Them and Get Them Accepted (Location: Crater Carpet)

**March 28** – Economy and The University: Who Pays For You?

**April 11** – Networking For Jobs and Research Opportunities: How to Collaborate and Put Yourself Out There!

**April 25** – Leadership Vs. Management: When to Inspire and When to Organize

For questions or additional information, please contact
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